

CAPABILITIES STATEMENT



Einheit Consulting LLC

DUNS: 136501765
UEI: QLSUWAA1NDF4
CAGE/NCAGE: 199H5
Hudson Initiative Certified

Developing People. Driving Results. Delivering Impact.

Company Overview

Einheit Consulting LLC strengthens government agencies and public-serving institutions by removing operational barriers that hinder performance, compliance, and service delivery. We help leaders modernize how their organizations work. Our solutions center on practical, data-informed improvements that support regulatory alignment, program execution, and measurable population outcomes.

Founded and led by Lori Payne, MHA, CSM, Einheit provides seasoned expertise in state and federal program oversight, accreditation readiness, enterprise training, and multi-stakeholder coordination. Our delivery model is remote-first and designed for rapid mobilization, secure collaboration, and efficient execution across diverse environments.

Company Data

Year Established: 2025

La PAC Vendor # 310319545

UEI: QLSUWAA1NDF4

CAGE/NCAGE CODE: 199H5

Business Type: LLC

DUNS: 136501765

Location: New Orleans, Louisiana

Business Model: Remote/Virtual + Onsite (as required)

Core Competencies

Organizational Change & Strategic Alignment

Structured, Agile-informed methods to streamline operations, clarify roles, strengthen cross-functional coordination, and support high-stakes transitions.

Regulatory & Compliance Advisory

Expertise across HIPAA, CMS, Joint Commission, NCQA (including HEA+), Medicaid modernization requirements, and reporting standards. We translate regulatory language into operational workflows teams can execute.

Workforce Training & Upskilling

End-to-end development of compliance-focused, technical, and role-based training programs. Includes curriculum design, SCORM development, LMS configuration, and evaluation frameworks.

Operational Barrier Reduction for Health & Human Services

Diagnostic assessments that pinpoint process friction across payers, providers, and community partners. We design solutions that improve referral coordination, data handling, audit readiness, and outcome tracking.

Public & Internal Communication Strategy

Evidence-based communication frameworks for stakeholder engagement, program rollout, and regulatory change management.

Differentiators

- Proven ability to strengthen compliance and operational performance across complex, regulated systems
- Certified ScrumMaster® with experience applying Agile principles to government programs and public-serving organizations
- Remote-first, security-aware delivery model with scalable U.S. reach
- Rapid-start capability
- Demonstrated success with state and federally funded health improvement initiatives
- Access to a vetted bench of subject matter experts and niche subcontractors

NAICS & PSC Codes

NAICS Codes:

- 541611 – Administrative & General Management Consulting Services
- 611430 – Professional & Management Development Training
- 541618 – Other Management Consulting Services
- 541690 – Other Scientific & Technical Consulting Services

PSC Codes:

- R408 – Support – Professional: Program Management/Support
- R499 – Support – Professional: Other
- U008 – Education/Training – Training/Curriculum Development

Licenses/Certifications

- WOSB Certification: Pending (SBA Review – March 3, 2026)
- LED Hudson Initiative Certificate # 30800

Past Performance Highlights

- **HEDIS Performance Gains:** Led the design and execution of a diabetes quality improvement program grounded in internal utilization data and community health trends. Partnered with SDOH agencies and clinical teams to build interventions tailored to population needs, while coordinating cross-departmental workflows to support aligned execution. The result was a 2–5% performance gain on key HEDIS diabetes sub-measures in targeted ZIP codes.

- **Multi-Stakeholder Collaboration:** Orchestrated a coordinated initiative with 28+ community-based organizations to fulfill state contract and reimbursement requirements outlined in a federal RFP, while simultaneously aligning referral infrastructure and engagement protocols with NCQA HEA+ accreditation standards.
- **Enterprise Training Execution:** Designed and implemented high-impact compliance training for over 300 associates, supporting operational readiness and risk reduction across departments.
- **Regulatory Benchmarking & Reporting:** Directed cross-functional teams to meet and exceed NCQA Multicultural Health Care Distinction standards, culminating in a 100% accreditation score.
- **Accreditation Enablement:** Led an enterprise-wide data system upgrade and accompanying training program that directly supported Health Equity Accreditation readiness, ensuring data quality, cross-departmental integration, and staff capability aligned with regulatory expectations.

Contact Information

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Let's Collaborate

If you're seeking a reliable, qualified partner for consulting services in training, regulatory compliance, or program transformation, Einheit Consulting LLC is ready to support your agency's mission.

[Schedule a discovery call](#) today.